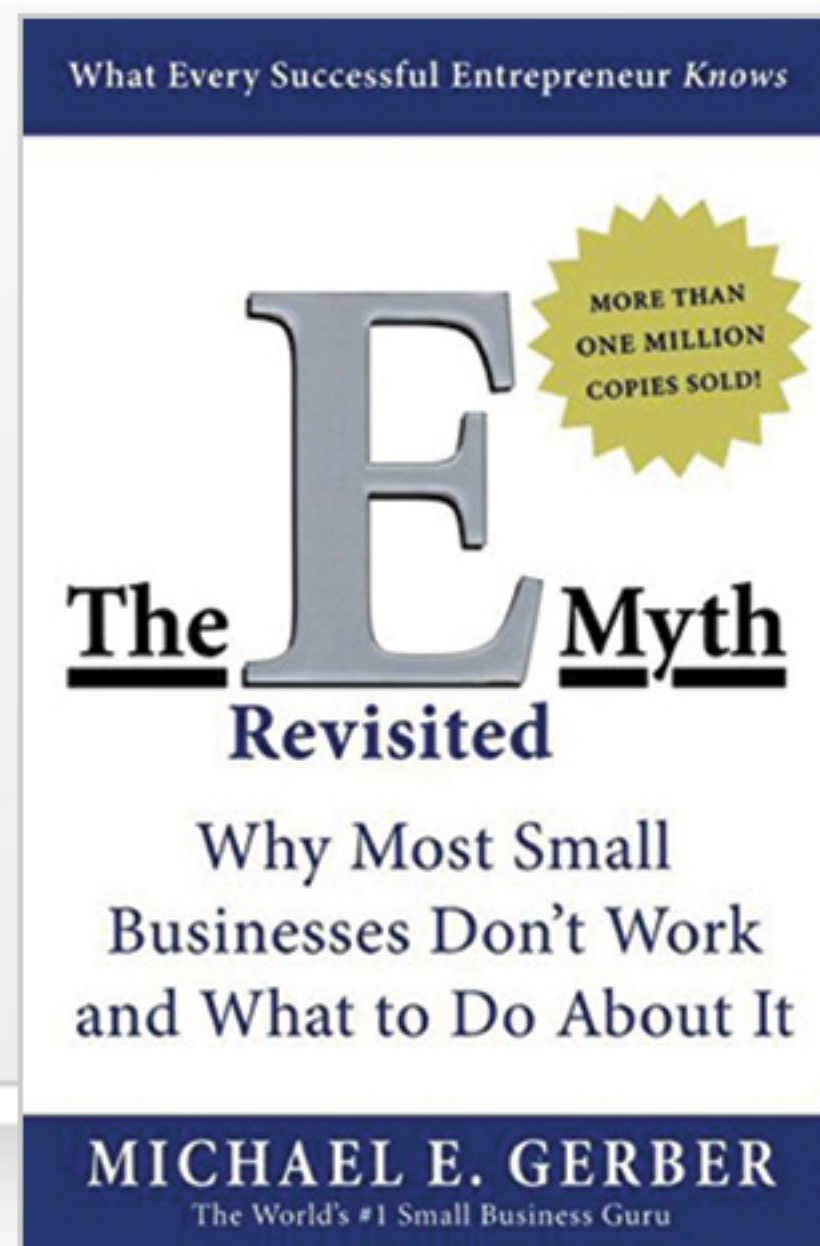


5 BOOKS THAT WILL CHANGE THE WAY YOU THINK AND WORK AS A REAL ESTATE PROFESSIONAL



The E-Myth Revisited

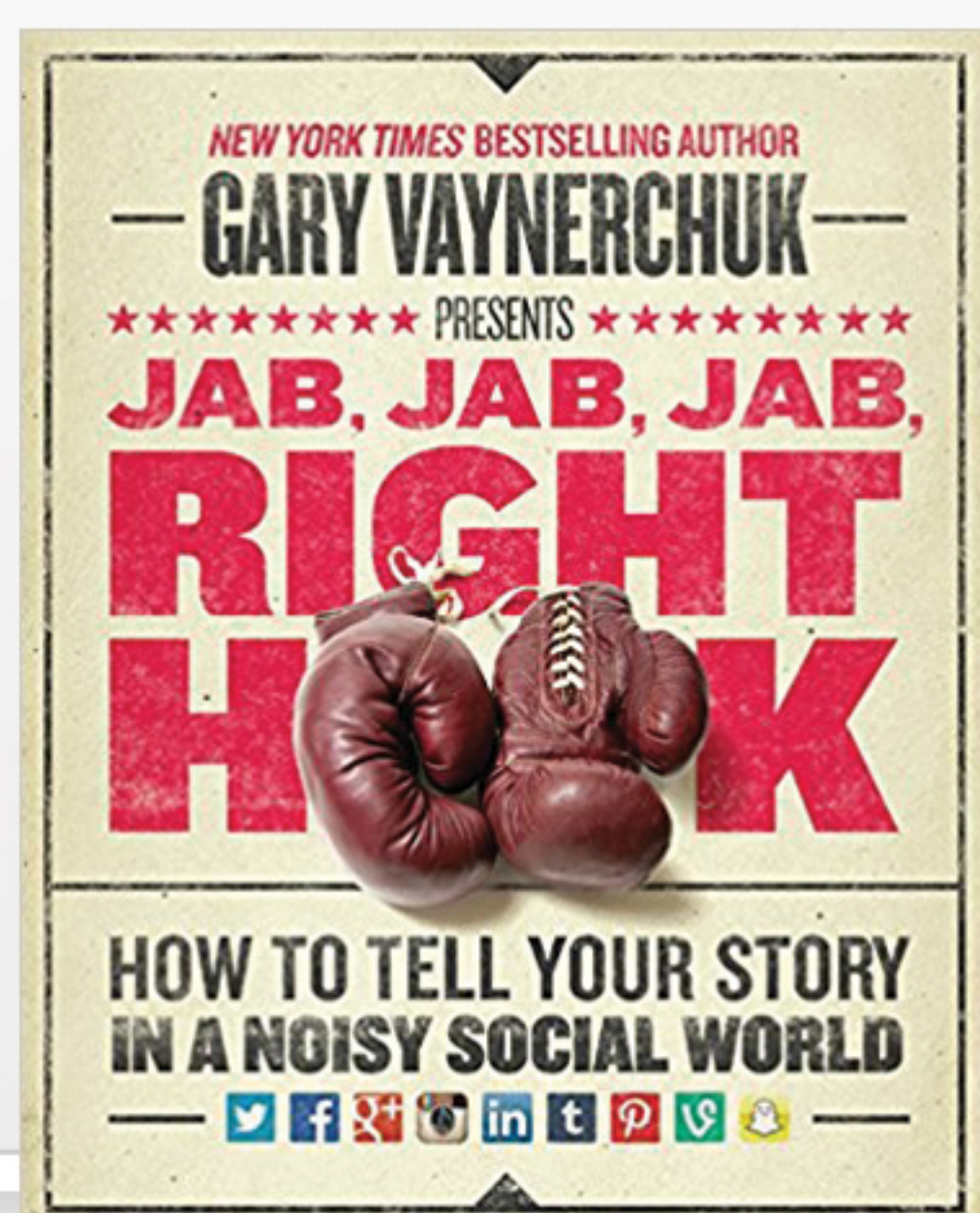
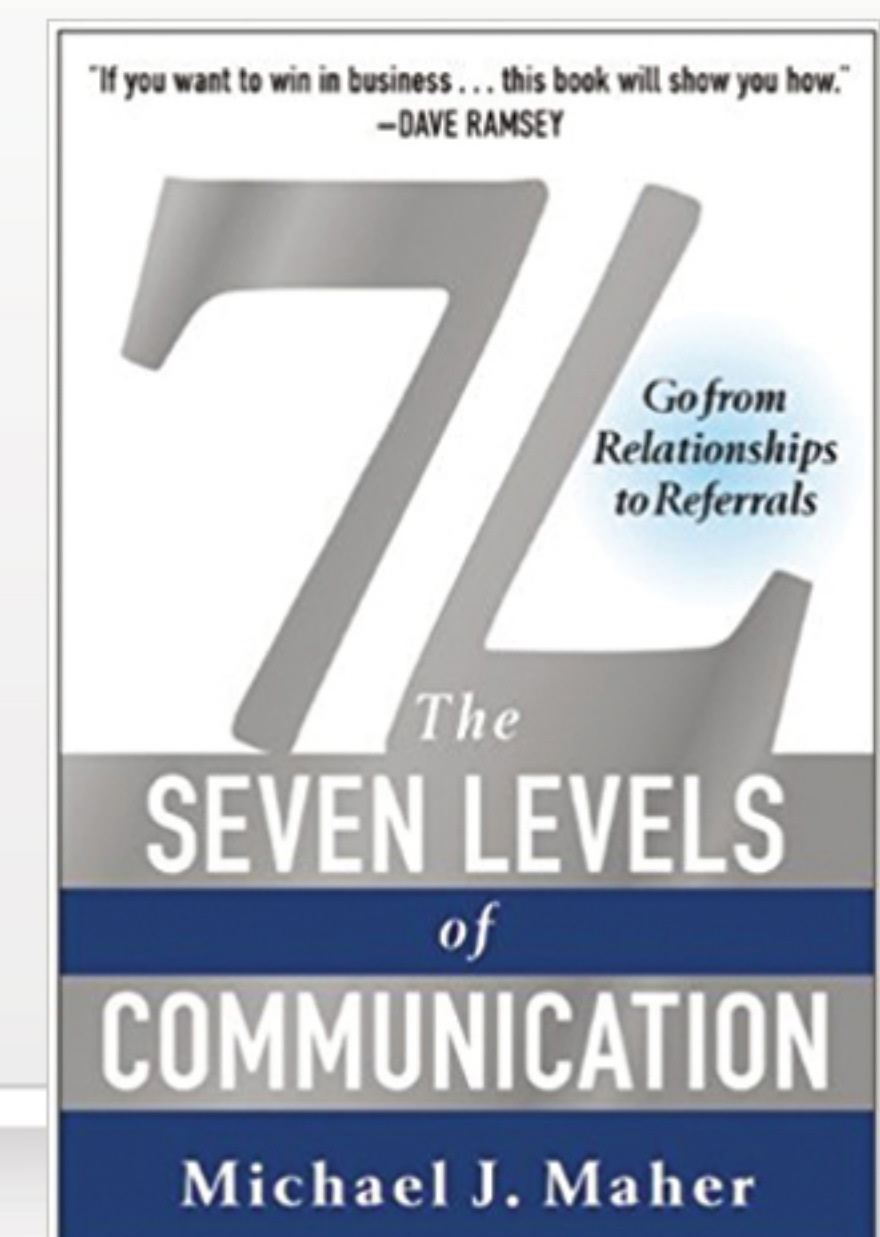
by Michael Gerber

If you've ever felt that the concept of "systems" in real estate businesses seems vague, this is the book for you.

The 7 levels of communication

by Michael Maher

If you've ever felt that the concept of "systems" in real estate businesses seems vague, this is the book for you.



Jab, Jab, Jab, Right Hook

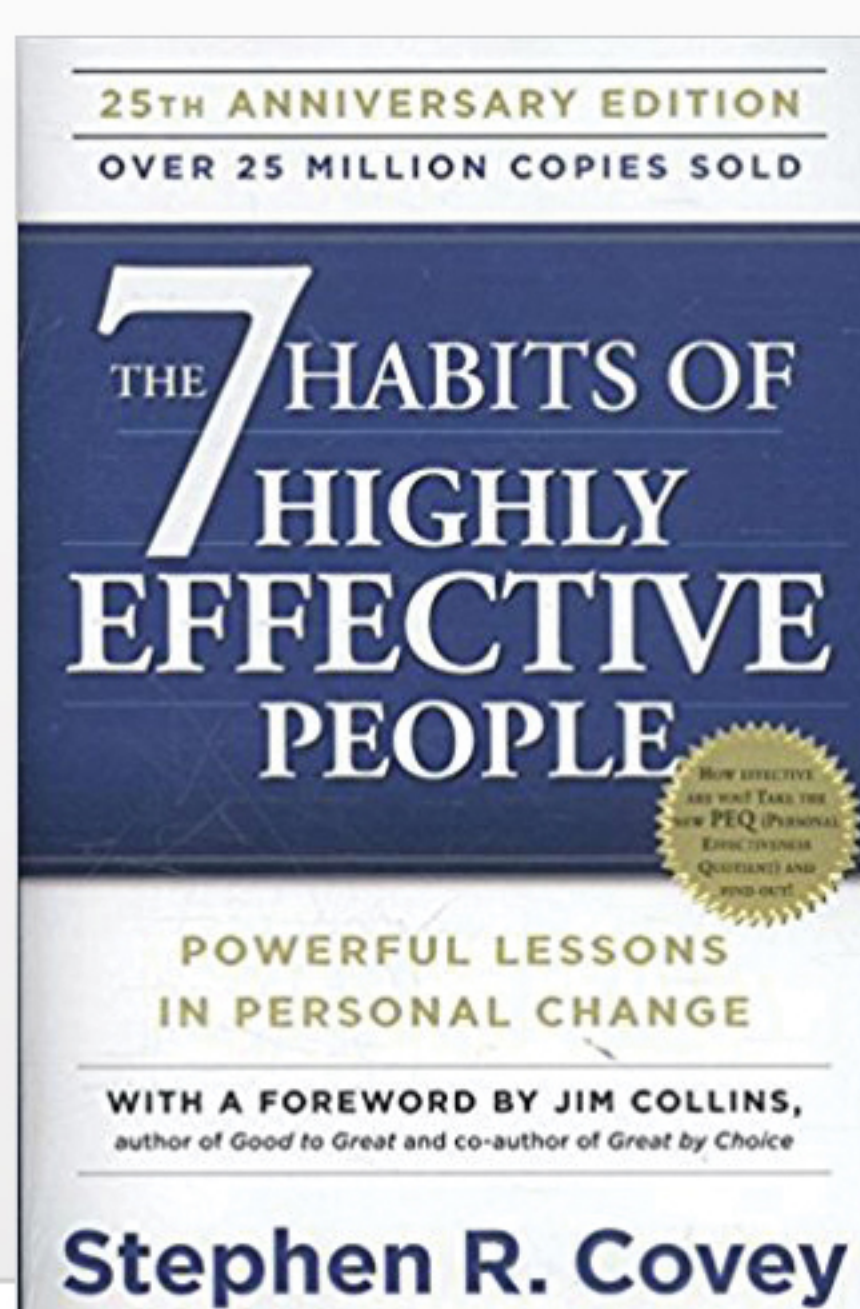
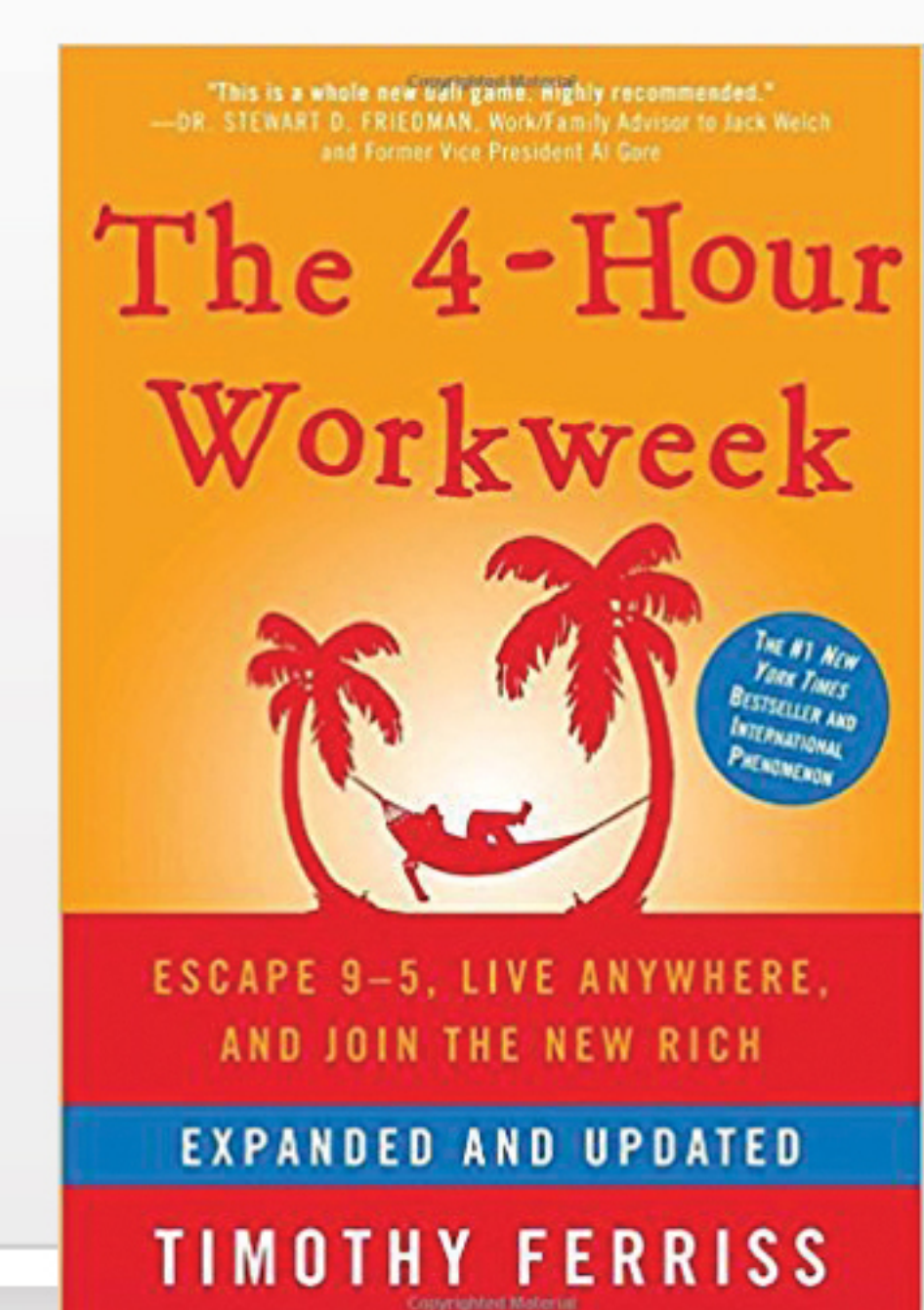
by Gary Vaynerchuk

Gary Vaynerchuk shares how to share a story on social media that will speak to potential clients directly, and creating lifetime fans along the way.

The 4-Hour Work Week

by Tim Ferriss

In this book, he shares how to be effective, not efficient and to rely on systems and processes to create a lifestyle that you have only dreamed of.



The 7 Habits of Highly Effective People

by Stephen Covey

In this book, Stephen Covey teaches you both personal and professional effectiveness by changing your view of how the world works – namely by becoming more self-aware and less reactive.